

How to Switch to Lawtrades

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Introduction

Lawtrades streamlines legal and ops workflows by providing on-demand access to vetted, exceptional legal talent that can help move your business team.

Lawtrades helps scaling companies, legal departments, and legal ops teams reduce bottlenecks, increase efficiency, and scale resources for a fraction of the cost of law firms. From contract review to compliance, Lawtrades empowers teams to handle legal needs with flexibility, speed, and confidence.

Why do teams switch to Lawtrades?

Traditional legal workflows and staffing models face three core challenges:

1. They are not built for high-growth, scaling companies
2. They lack personalization, and provide legal conclusions that fail to account for the business team’s goals
3. They don’t scale

As a result, teams slow down and lose their legal velocity, which powers the rest of the business. To regain momentum and build with speed and focus again, companies are switching to Lawtrades.

1. Lawtrades is built for modern legal terms
2. Lawtrades equips you with scale when you need it
3. Lawtrades is all about zero budget overruns

After switching to Lawtrades:

1. Clients scale with support as needed, without committing to a minimum spend or number of hours
2. Clients pay \$150-180 hourly instead of \$2,000 an hour to law firms, for talent that has been in the same trench as in-house teams

Who else is switching?

Lawtrades connects vetted talent to the most innovative companies in the world, including leading Fortune 500 and Silicon Valley startups so they can move quickly and accomplish more.

Here are a few of the other companies that recently made the switch:













“[Lawtraders] are very commercially minded, can work independently, and have been in the same positions. The people working on our account are people who have worked at similar tech companies at similar stages.”

— Akaash Gupta, Director of Legal at Udemy

After their transition, teams see the instant ability to scale with their business, faster legal turnaround times, and an increase in the overall quality of execution—all while leading with data in LawTrade’s state-of-the-art dashboard.

How does the switch work?

There are multiple ways to switch to Lawtrades and you can transition your legal department at your own pace. You can get started in minutes by following the steps below, or get in touch with our team so we can help with your migration.

1. [Contact a Lawtrades representative](#)
2. Review our [talent](#) network, request a demo, or get help with staffing your team immediately
3. Need our help to get key decision-makers on board? [We can help you make the ask.](#)
4. Run a pilot to see if Lawtrades is the right fit (optional)
5. Set up your Dashboard
6. Take your business to the moon 🚀

Additional Resources

- [Pitch Guide](#)

Tailored pitches for various team members
- [Make the Right Ask](#)

Editable email template to help you introduce your team to Lawtrades
- [Customer Stories](#)

See how other companies leverage Lawtrades for success.
- [Cost Calculator](#)

Plan your legal budget effectively with our simple cost calculator